

## **ABA STANDARD 302**

### **ASLS LEARNING OUTCOMES**

The Learning Outcomes below reflect the Arizona Summit Law School Faculty's description of a comprehensive program of legal education designed to prepare each student, upon graduation, to pass the bar examination and become an effective, professional, responsible and ethical member of the legal profession. Every course in Summit's curriculum is designed to achieve some, but not all, of these Learning Outcomes because different courses have different emphases. Summit focuses on learning outcomes that identify the knowledge, skills and values the Law School desires its graduates to possess. Summit is continuously seeking to improve its students' educational experience. Each professor at Summit will incorporate one or more of these Learning Outcomes into their syllabus and identify specific pedagogical objectives for students to achieve the Learning Outcomes through the substantive course.

#### **1. Comprehension and Knowledge**

Graduates will demonstrate:

- Basic comprehension of essential subject matter and legal theory.
- Basic practical knowledge and know-how regarding legal procedure (understanding legal system and processes); litigation, transaction, nonlitigation skills, and bar passage skills
- Lifelong learning skills and self-directed learning skills.

##### ***Bar Specific Outcomes*** Graduates

will be able to:

- Create a concise, accurate and comprehensive outline, summarizing an area of the law
- Memorize rules, key cases and statutes needed for bar passage.

#### **2. Critical Reasoning**

Graduates will be able to:

- Collect, investigate, synthesize, and analyze factual information.
- Discern relevant from irrelevant facts.
- Identify legal issues.
- Analyze statutes, rules and regulations.

□

- Synthesize legal rules from case precedent, statutes and other authority.
- Create and execute a plan to research legal issues.  
Engage in legal reasoning and use, as appropriate, analytical, analogical, syllogistic, inductive and deductive reasoning.
- Apply law to multi-faceted/multi-disciplinary facts as might be encountered in law practice.
- Explain all options available to a client, (including non-legal options), and recommend the preferred option (problem-solving).
- Create and execute a plan to pursue the client's preferred option. **Bar Specific Outcomes** Graduates will be able to:
  - Identify each legal issue presented by a bar exam fact pattern.
  - Identify facts relevant to each issue presented by a bar exam fact pattern.
  - Apply the governing law to the relevant facts presented.
  - Synthesize legal rules from a specific body of cases, statutes, regulations, and treatises.

### **3. Communication Skills – Written**

Graduates will be able to:

- Communicate using current technology, including social networking platforms.
- Write in well-organized, thoughtful, technically accurate manner, applying legal writing principles e.g. proper grammar, punctuation and correct syntax).
- Create a variety of different types of legal documents, including litigation, transactional documents and wills.
- Communicate using standard legal formats, such as IRAC and standardized citation.
- Prepare appropriate well-written correspondence (formal letters, e-mail, and memos) in a timely manner to effectively communicate with various audiences, including clients, opposing counsel, judges, supervisors and subordinates.
- Effectively ask questions in a litigation context, such as interrogatories.
- Recognize and apply basic concept of ethics, professionalism, and civility as related to legal writing.
- Prepare client engagement letters.

□

### ***Bar Specific Outcomes*** Graduate

will be able to

- Produce well-organized and well-written work product within the time constraints of the bar exam.  
Produce clear and precise written analysis that resolves each legal issue with a bar exam fact pattern.
- Follow instructions that determine the format, structure, and content of written work product.

#### **4. Communication Skills – Oral**

Graduates will be able to:

- Communicate orally with client, including explaining the law and discussing options and potential outcomes (counseling).
- Effectively and efficiently communicate with clients, judges, supervisors, and subordinates.
- Practice active listening.
- Advocate orally.
- Negotiate on behalf of a client.
- Direct client to appropriate alternative dispute resolution.
- Conduct effective interviews.
- Ask appropriate and valid questions in a litigation context, such as in depositions, witness interviews, and court proceedings.
- Speak in public.

#### **5. Interpersonal Relationships Skills**

Graduates will be able to:

- Lead, manage, and collaborate with others in an effective and congenial manner.
- Act as a team player.
- Act as a leader when appropriate and necessary.
- Organize and manage others.
- Respect differences of opinions.
- Express contrary opinions in a non-confrontational or angry manner.
- Manage client expectations.
- Demonstrate positive interaction with authority, such as judges and supervisory personnel.

□

- Support and encourage diversity by considering a multi-cultural and global perspective.
- Demonstrate techniques for marketing skills to clients and referral sources.

## **6. Professional Skills and Values Graduates**

will be able to:

Demonstrate high professional and ethical standards.

- Explain ethical responsibilities as client representatives, officers of the court, and public citizens responsible for the quality and availability of justice.
- Apply the Rules of Professional conduct to situation encountered in law practice.
- Identify and analyze potential ethical issues and dilemmas, especially related to client representation.
- Demonstrate professional and proper decorum, including ability to act in a civil manner towards others.
- Demonstrate motivation through persistence and drive for achievement.

### ***Bar Specific Outcomes***

- Apply time management skills needed to complete a large number of tasks in a productive and efficient manner while preparing for the bar exam.

## **7. Law Firm Skills**

Graduates will be able to:

- Demonstrate general office management skills.
- Manage legal work, collaboration, and culture
- Manage IOLTA accounts
- Organize law office accounting, billing, filing and docketing systems.
- Develop client relationships through basic marketing, advertising, and networking.
- Evaluate the risk and rewards of specific client representations.
- Demonstrate basic knowledge of accounting, business, and financial matters, such as reading financial statements, explaining present value, and reading tax returns.
- Apply current technology to case management and document production.

## **8. Personal Skills & Values Graduates will demonstrate:**

□

- Awareness of self.
- Ability to manage own behavior.
- Awareness of others.
- Ability to manage interactions with others.